

# Hub models to transform dairy value chains in East Africa

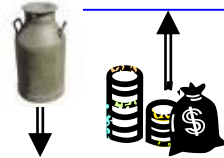
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African Green Revolution Forum Working Session on Transforming Dairy Value Chains in Africa: Pathways to Prosperity, Nairobi, 8 September 2016



# The East Africa Dairy Development (EADD) Hub approach

**FARMERS**



**CHILLING or BULKING FACILITIES**



**OTHER RELATED MES**



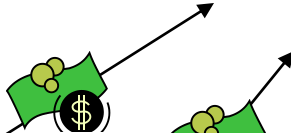
**HARDWARE SUPPLIERS**



**FIELD DAYS**



**VILLAGE BANKS**



**TESTING**



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**TRANSPORTERS**



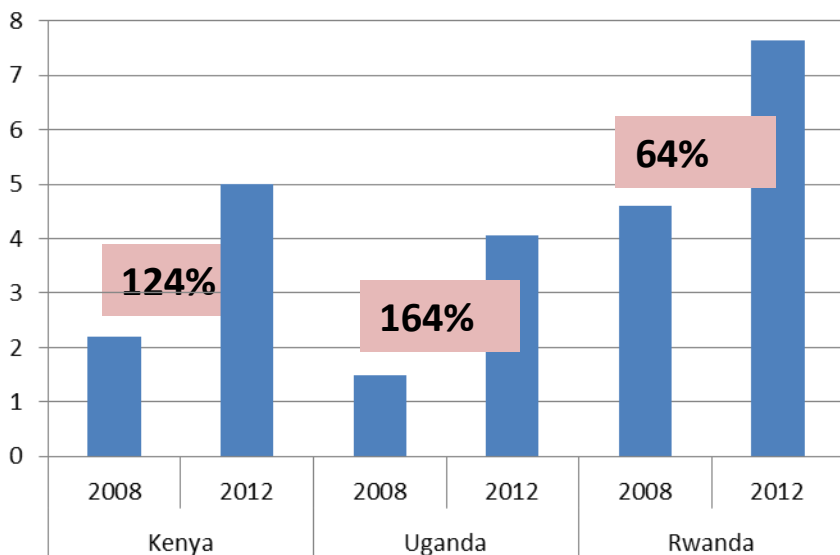
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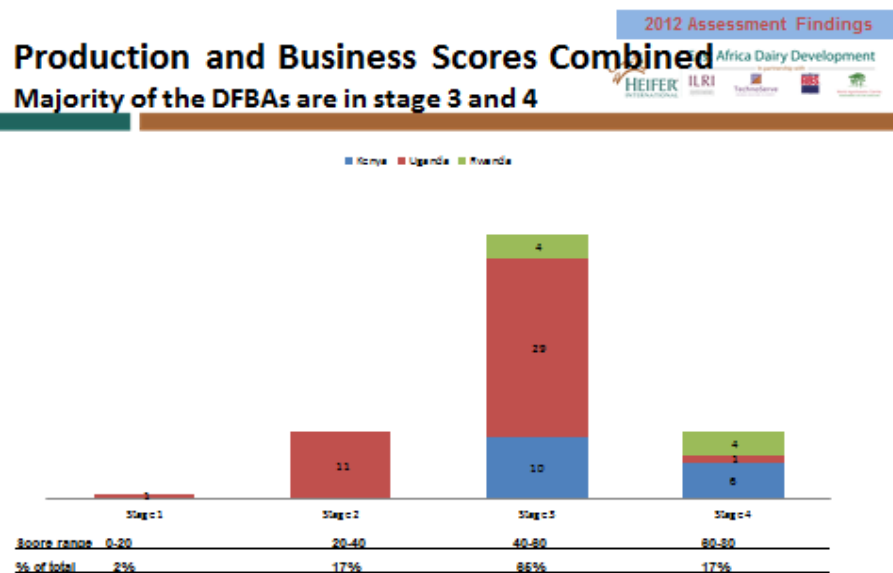
# Where and how has it worked? Findings from EADD1

- Increase in household dairy income in all 3 countries

Dairy income (USD/HH/day)



- 82 hubs supported, 17 hubs being 'graduated' & on their path towards sustainability



Source: 2012 Stage Gate Assessment Data, May 2013

...Milk for Health and Wealth...

# Inputs needed to achieve scale/replicate: lessons learned

1. Promoting such approaches as a facilitator not an implementer
2. Hub model not a 'one size fits all'
3. Governance / leadership key driver of sustainability
4. Hubs need to invest in enhancing value proposition to farmers
5. Incorporate hub graduation and exit strategies earlier on
6. Increase engagement with private sector
7. Be deliberate to ensure women and youths inclusion

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